

Jeanette Nyden
J. Nyden & Co., Inc.
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Overview

For the last four years, I've owned my own business providing negotiation training and consulting services to small and mid-sized companies. I have more than 14 years of experience negotiating as a mediator and trial attorney, and I have deep understanding of both mediation and negotiation theory.

J. Nyden & Co.,

08/2003 to Present

Mission: We offer practical negotiation planning, coaching and training companies whose revenue is dependant on B2B negotiations with customers, vendors, alliance, and channel partners. We give business people concrete skills and specific communication techniques designed to improve negotiated outcomes.

Services

Customized Training
Negotiation Coaching
Mediation--Facilitation
Public Speaking

Pacific Lutheran University, MBA Program,

05/2006 to present

Adjunct Professor: Teach Effective Negotiation, BUSA540. Designed course work from ground up, including the syllabus, outlines, and supplemental handouts. This course included 4 role play scenarios, including one written by me.

Law Office of Rodger I. Kohn, P.S.

03/2007 to present

Of Counsel: Provide general legal representation to small businesses, with an emphasis on dispute resolution, negotiating vendor contracts and establishing vendor alliance programs.

Mediation Experience

08/2003 to present

Certified by the Pierce County Center for Dispute Resolution.

Pierce County Center for Dispute Resolution

Volunteer Mediator.
Member of the Board of Directors.
Revised PCCDR Family Mediation Manual.

03/2003 to present
01/2005 - 11/2005
07/2003

King County Dispute Resolution Center

Phone Conciliation. Small Claims Court Mediation.

11/2002 - 8/2003

Legal Experience

11/1993 - 1/2003

Temporary Associate
Cairncross & Hempelmann, Seattle, WA

11/2002 - 1/2003

Direct representation of corporate and consumer clients in Chapter 11 proceedings in Bankruptcy Court, as well as direct representation of corporate and consumer clients in Civil Litigation.

Jeanette Nyden

Associate

2001 - 2002

Dannen, Crane, Heyman & Simon, Chicago, IL

Direct representation of corporate and consumer clients in Chapter 11 and 7 proceedings in Bankruptcy Court, as well as direct representation of corporate and consumer clients throughout all stages of Civil, Commercial and Bankruptcy Litigation, and representation of panel Trustees in Bankruptcy Litigation.

Assistant Public Defender

2000 - 2001

Office of the State Appellate Defender, Death Penalty Trial Assistance Division, Chicago, IL

Direct representation of clients charged with First Degree Murder as well as providing assistance to lawyers representing clients charged with First Degree Murder. Assisted writing *Illinois Capital Motions Manual*, and planned continuing legal education seminars.

Assistant Public Defender

1994 - 2000

Law Office of the Cook County Public Defender, Chicago, IL

Direct representation of clients charged with any and all felonies, litigated all motions, tried cases to a verdict in both bench and jury trials, conducted sentencing hearings and post-trial motion hearings, supervised college and law students.

Legal Publications:

Habeas Corpus and the New Federalism After the Antiterrorism and Effective Death Penalty Act of 1996, 30 John Marshall Law Review 337, Winter 1997 co-author M. Hartman.

Illinois Capital Motions Manual, Andrea Lyon, July 2001.

Education

Juris Doctorate

1993

Southern Illinois University School of Law, Carbondale, IL

Contributing Editor, Southern Illinois Law Journal

1992 - 1993

Bachelor of Arts

1990

Southern Illinois University, Carbondale, IL

Graham School of General Studies Basic Program

1997 - 2000

University of Chicago, Chicago, IL

Admitted to Practice

Washington State

Illinois